

Milton Quintero

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Education

California State University **Long Beach**

Pre-Aerospace Undergraduate (Degree in Progress)

Long Beach, CA

Aug 2018 - Present

- Associated with the Beach Launch Team & AIAA
- Assistant Lead for the B-1 Rocket Launch
- Full Ride

Professional Experience

UCLA Project Manager

KST Data - IT Technician

Los Angeles, CA

Mar 2023 - Present

IT Service and Support

- Established a UCLA Imaging Guide that **increased KST's production by 60%**
- Creating weekly schedules for the UCLA Deployment Team resulted in a **15% increase** of units on a quarterly basis.
- Created inventory management system resulting in an **80% decrease** on inventory related questions.
- Created a solid relationship with the UCLA Coordinators leading down the creation of an improved service for repairs for their computers.

Samsung Acting Lead

2020 Companies - Samsung Consultant

Culver City, CA

Nov 2022 - Mar 2023

Sales Representative

- **Increased sales by 26.5%** in comparison to 2022 sales
- Customer traffic increased an **average of 20%** due to being **bilingual**

Consulting Agent

Best Buy - Geek Squad

Culver City, CA

Feb 2022 - Dec 2022

IT Service and Support

- **Increased NPS scores by 12%** on a quarterly basis
- Proficient on over-the-counter computer and mobile device repair
- **Apple** and **Samsung** trained

Projects

Beach 1 Launch

LA County Elections

Assisted on research with the Aerodynamic Team
Certified Field Technician for the official voting booths

Skills and Proficiencies

Catia - Solid Works - AutoCAD - Python - C++ - Project Management